



State of West Virginia  
Agency Request for Quote

<b>Proc Folder:</b> 1650692			<b>Reason for Modification:</b> Addendum 1
<b>Doc Description:</b> Water Softener Salt			
<b>Proc Type:</b> Agency Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-03-24	2025-03-31 10:30	ARFQ 0608 DCR2500000089	2

BID RECEIVING LOCATION

VENDOR

**Vendor Customer Code:** 0211218  
**Vendor Name :** INNOVATIVE BUSINESS SOLUTIONS  
**Address :** 1224 BRUSHY FORK  
**Street :**  
**City :** CAIRO  
**State :** WV **Country :** **Zip :** 26337  
**Principal Contact :**  
**Vendor Contact Phone:** 304-628-3049 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Lucinda L Carroll  
(304) 352-4235  
lucinda.l.carroll@wv.gov

Vendor  
Signature X

FEIN#

550785005

DATE

3/31/2025

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Department of Homeland Security - Division of Administrative Services (DAS) is soliciting bids on behalf of the West Virginia Division of Corrections and Rehabilitation to establish an open-end contract for Water Softener Salt at the Eastern Regional Jail & Corrections Facility located at 94 Grapevine Road, Martinsburg, WV 25405.

INVOICE TO				SHIP TO			
EASTERN REGIONAL JAIL				EASTERN REGIONAL JAIL			
94 GRAPEVINE RD				94 GRAPEVINE RD			
MARTINSBURG		WV		MARTINSBURG		WV	
US				US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	SOLAR WATER SOFTENING SALT - CRYSTAL FORM	400.00000	EA	9.19	\$ 3,676

Comm Code	Manufacturer	Specification	Model #
47101610			

**Extended Description:**

PLEASE SEE ATTACHED SPECIFICATIONS AND PRICING SHEET FOR MORE DETAILS

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US				US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	WATER SOFTENING SALT PELLET FORM	200.00000	EA	10.39	\$ 2,078

Comm Code	Manufacturer	Specification	Model #
47101610			

**Extended Description:**

PLEASE SEE ATTACHED SPECIFICATIONS AND PRICING PAGE FOR MORE DETAILS

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	QUESTIONS MUST BE SUBMITTED BY 14:30	2025-03-24



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**SCHEDULE OF EVENTS**

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**EXHIBIT A – Pricing Page**  
**ARFQ DCR2500000089**  
**Water Softening Salt or Equal**

Section	Description	Make and Model If bidding an or Equal	Unit of Measure	Flat Rate Amount	Estimated # Needed Per Year	Extended Cost
3.1.1	Solar Water Softening Salt, or Equal	40# bags, 63 bags per pallet; minimum 2 pallet order	EA	\$ 9.19	400	\$ 3,676.00
3.1.2	Water Softening Salt Pellets, or Equal	40# bags, 63 bags per pallet; minimum 2 pallet order	EA	\$ 10.39	200	\$ 2,078.00
<b>Overall Total Cost</b>						<b>\$ 5,754.00</b>

Vendor must complete and return this Pricing Page.

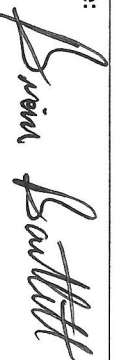
Any product or service not on the Agency provided Pricing Page will not be allowable. The State cannot accept an alternate Pricing Page, failure to use Exhibit A Pricing Page will lead to disqualification of vendor's bid. No future use of the Contract or any individual item is guaranteed or implied. A no bid entered in the Pricing Page will result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

**BIDDER /VENDOR INFORMATION:**

Vendor Name:	INNOVATIVE BUSINESS SOLUTIONS
Address:	1224 BRUSHY FORK
City, St, Zip:	CAIRO, WV 26337
Phone No.:	304-628-3049
Email Address:	IBS@CITYNET.NET

Vendor Signature:



Date:

3/31/2025

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: ARFQ DCR25\*89**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Innovative Business Solutions  
Company  
Brian Bantlett  
Authorized Signature  
3/31/2025  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

REQUEST FOR QUOTATION  
ARFQ 0608 DCR2500000089  
**Water Softener Salt**

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- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

<b>Contract Manager:</b>	Brian Bartlett
<b>Telephone Number:</b>	304-628-3049
<b>Fax Number:</b>	304-628-3051
<b>Email Address:</b>	ibs@citynet.net

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Brian Bartlett, President

(Name, Title) Brian Bartlett, President

(Printed Name and Title) 1224 Brushy Fork, Cairo, WV 26337

(Address) 304-628-3049 / 304-628-3051

(Phone Number) / (Fax Number) ibs@citynet.net

(E-mail address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand that this Contract is subject to the provisions of West Virginia code and rules and applicable adopted procedures; therefore, purchases and contracts violating West Virginia Code and rules are void and of no effect.

Innovative Business Solutions  
(Company)

Brian Bartlett, President  
(Authorized Signature) Representative Name, Title)

Brian Bartlett, President  
(Printed Name & Title of Authorized Representative)

3/31/2025  
(Date)

304-628-3049 / 304-628-3051  
(Phone Number) (Fax Number)